## Market Statistics for New Canaan, CT

|                                  | Jan. 1—June 30, 2018 | Jan. 1—June 30, 2019 | % of Change |
|----------------------------------|----------------------|----------------------|-------------|
| Active Res. Listings             | 312 *                | 295 *                | - 5.4 %     |
| Avg. List Price of Active        | \$2,162,472 *        | \$2,193,281 *        | + 1.4 %     |
| Total Res. Sales                 | 97                   | 101                  | + 4.1 %     |
| Avg. List Price of Solds         | \$1,882,430          | \$1,594,272          | - 15.3 %    |
| Avg. Sales Price                 | \$1,716,998          | \$1,481,091          | - 13.7 %    |
| List Price vs. Sales Price Ratio | 8.8 %                | 7.1 %                |             |
| Days on Market                   | 200                  | 216                  | + 8 %       |

Source: New Canaan Multiple Listing Service

\* Active residential listings on the market as of the end of business day on June 30th.

## Total Sales To Date In Each Category (grouped by 1 Mil.)

|                         | January 1—June 30, 2018 | January 1—June 30, 2019 |
|-------------------------|-------------------------|-------------------------|
| Under \$1,000,000       | 23                      | 30                      |
| \$1,000,000—\$1,999,999 | 49                      | 49                      |
| \$2,000,000—\$2,999,999 | 15                      | 20                      |
| \$3,000,000—\$3,999,999 | 3                       | 2                       |
| \$4,000,000—\$4,999,999 | 4                       | 0                       |
| \$5 M +                 | 3                       | 0                       |