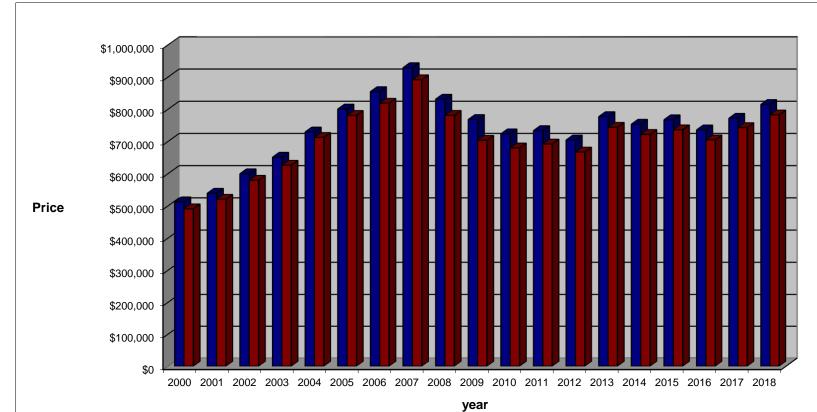
## **FAIRFIELD MARKET TREND**

Single Family Homes

| As  | of |
|-----|----|
| Oct | 31 |

|                              |      |           |           |           |           |           |           |           |           |           |           |           |           |           |           |           |           |           | 00.01     |
|------------------------------|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|                              | 2000 | 2001      | 2002      | 2003      | 2004      | 2005      | 2006      | 2007      | 2008      | 2009      | 2010      | 2011      | 2012      | 2013      | 2014      | 2015      | 2016      | 2017      | 2018      |
| Listings<br>Sold             | 795  | 733       | 887       | 854       | 890       | 837       | 656       | 775       | 529       | 469       | 608       | 532       | 627       | 722       | 646       | 794       | 724       | 780       | 641       |
| Average<br>Days on<br>Market | 71   | 72        | 72        | 78        | 75        | 71        | 82        | 91        | 101       | 102       | 98        | 105       | 112       | 97        | 98        | 102       | 106       | 97        | 73        |
| Average<br>List<br>Price     |      | \$539,749 | \$600,327 | \$651,714 | \$730,002 | \$801,246 | \$855,200 | \$929,631 | \$831,779 | \$768,754 | \$724,133 | \$734,282 | \$705,063 | \$777,685 | \$754,103 | \$767,910 | \$736,512 | \$772,549 | \$815,448 |
| Average<br>Sale<br>Price     |      | \$520,873 | \$580,054 | \$626,726 | \$713,052 | \$781,305 | \$819,213 | \$892,146 | \$781,599 | \$704,062 | \$680,373 | \$692,510 | \$667,679 | \$744,490 | \$722,296 | \$736,717 | \$705,408 | \$743,596 | \$782,929 |
| Percenta<br>from pre<br>year |      | 6.0%      | 11.4%     | 8.0%      | 13.8%     | 9.6%      | 4.9%      | 8.9%      | -12.4%    | -9.9%     | -3.4%     | 1.8%      | -3.6%     | 11.5%     | -3.0%     | 2.0%      | -4.2%     | 5.4%      | 5.3%      |



- Average List Price
- Average Sale Price

