

Sold Market Analysis

This Year: 1/1/2018 to 9/4/2018

Last Year: 1/1/2017 to 9/4/2017

Report Date: 9/4/2018

Single Family

| Town | Total Active | | | Agent Days on Market | | | Number Sold | | | Sold Volume | | | Average Sale Price | | | Percent of List | | | Days To Close | | | Agent Days On Market | | |
|------------------------------|--------------|------------|-----------|----------------------|------------|------------|-------------|------------|------------|--------------------|--------------------|------------|--------------------|------------------|-----------|-----------------|-----------|-----------|---------------|------------|-----------|----------------------|------------|------------|
| | Last Year | This Year | PCT | Last Year | This Year | PCT | Last Year | This Year | PCT | Last Year | This Year | PCT | Last Year | This Year | PCT | Last Year | This Year | PCT | Last Year | This Year | PCT | Last Year | This Year | PCT |
| Cos Cob | 1 | 0 | - | 1 | 0 | - | 1 | 0 | - | 2,100,000 | 0 | - | 2,100,000 | 0 | - | 91 | 0 | - | 68 | 0 | - | 1 | 0 | - |
| Darien | 496 | 535 | +7 | 194 | 161 | -17 | 232 | 191 | -17 | 392,872,861 | 326,419,162 | -16 | 1,893,418 | 1,709,001 | +0 | 97 | 96 | -1 | 151 | 175 | +15 | 98 | 120 | +22 |
| Fairfield | 3 | 1 | -66 | 304 | 129 | -57 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Greenwich | 4 | 0 | - | 152 | 0 | - | 1 | 0 | - | 745,000 | 0 | - | 745,000 | 0 | - | 96 | 0 | - | 163 | 0 | - | 120 | 0 | - |
| New Canaan | 128 | 97 | -24 | 224 | 177 | -20 | 38 | 19 | -50 | 70,173,000 | 44,441,792 | -36 | 1,846,658 | 2,339,042 | +26 | 95 | 92 | -2 | 228 | 213 | -6 | 162 | 155 | -4 |
| Norwalk | 61 | 77 | +26 | 189 | 128 | -32 | 30 | 31 | +3 | 32,213,979 | 33,928,539 | +5 | 1,073,799 | 1,094,469 | +1 | 96 | 97 | +0 | 158 | 141 | -10 | 108 | 95 | -12 |
| Ridgefield | 1 | 2 | +100 | 683 | 458 | -32 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Rowayton | 118 | 97 | -17 | 182 | 166 | -8 | 46 | 28 | -39 | 67,846,400 | 42,496,749 | -37 | 1,474,922 | 1,517,741 | +2 | 95 | 96 | +0 | 153 | 163 | +6 | 94 | 119 | +26 |
| Southport | 1 | 1 | 0 | 64 | 83 | +29 | 1 | 0 | - | 2,240,000 | 0 | - | 2,240,000 | 0 | - | 97 | 0 | - | 73 | 0 | - | 64 | 0 | - |
| Stamford | 27 | 33 | +22 | 167 | 140 | -16 | 15 | 10 | -33 | 12,070,644 | 7,997,500 | -33 | 804,710 | 799,750 | -0 | 98 | 96 | -1 | 133 | 136 | +2 | 88 | 109 | +23 |
| West Norwalk | 3 | 4 | +33 | 281 | 72 | -74 | 1 | 1 | 0 | 400,000 | 709,000 | +77 | 400,000 | 709,000 | +77 | 89 | 96 | +7 | 89 | 182 | +104 | 40 | 113 | +182 |
| Weston | 0 | 1 | + | 0 | 228 | + | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Westport | 4 | 6 | +50 | 122 | 122 | 0 | 2 | 1 | -50 | 3,705,000 | 1,090,000 | -70 | 1,852,500 | 1,090,000 | -41 | 97 | 100 | +2 | 104 | 75 | -27 | 34 | 48 | +41 |
| Wilton | 5 | 4 | -20 | 100 | 120 | +20 | 1 | 1 | 0 | 660,000 | 1,349,000 | +104 | 660,000 | 1,349,000 | +104 | 99 | 100 | +0 | 73 | 79 | +8 | 31 | 59 | +90 |
| Single Family Totals: | 852 | 858 | +0 | 196 | 160 | -18 | 368 | 282 | -23 | 585,026,884 | 458,431,742 | -21 | 1,589,746 | 1,625,644 | +2 | 95 | 96 | +2 | 158 | 170 | +7 | 103 | 118 | +14 |
| Grand Totals | 852 | 858 | +1 | 196 | 160 | -18 | 368 | 282 | -23 | 585,026,884 | 458,431,742 | -22 | 1,589,746 | 1,625,644 | +2 | 95 | 96 | -1 | 158 | 170 | +7 | 103 | 118 | +14 |

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Year Over Year Comparison

This Year: 1/1/2018 to 9/4/2018
 Last Year: 1/1/2017 to 9/4/2017
 For: 9/4/2018

| Town | Total Active | | | New Listings | | | Number Under Contract | | | Number Sold | | | Sold Volume | | | Average Sale Price | | | Percent of List | | |
|------------------------------|----------------|------------|-----------|--------------|------------|-----------|-----------------------|------------|------------|-------------|------------|------------|--------------------|--------------------|------------|--------------------|------------------|-----------|-----------------|-----------|-----------|
| | Last Year | This Year | PCT | Last Year | This Year | PCT | Last Year | This Year | PCT | Last Year | This Year | PCT | Last Year | This Year | PCT | Last Year | This Year | PCT | Last Year | This Year | PCT |
| | Single Family: | | | | | | | | | | | | | | | | | | | | |
| Cos Cob | 1 | 0 | - | 1 | 0 | - | 1 | 0 | - | 1 | 0 | - | 2,100,000 | 0 | - | 2,100,000 | 0 | - | 91 | 0 | - |
| Darien | 496 | 535 | +7 | 379 | 391 | +3 | 231 | 191 | -17 | 232 | 191 | -17 | 392,872,861 | 326,419,162 | -16 | 1,693,418 | 1,709,001 | +0 | 97 | 96 | -1 |
| Fairfield | 3 | 1 | -66 | 0 | 1 | + | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Greenwich | 4 | 0 | - | 1 | 0 | - | 1 | 0 | - | 1 | 0 | - | 745,000 | 0 | - | 745,000 | 0 | - | 96 | 0 | - |
| New Canaan | 128 | 97 | -24 | 87 | 66 | -24 | 47 | 18 | -61 | 38 | 19 | -50 | 70,173,000 | 44,441,792 | -36 | 1,846,658 | 2,339,042 | +26 | 95 | 92 | -2 |
| Norwalk | 61 | 77 | +26 | 42 | 58 | +38 | 28 | 30 | +7 | 30 | 31 | +3 | 32,213,979 | 33,928,539 | +5 | 1,073,799 | 1,094,469 | +1 | 96 | 97 | +0 |
| Ridgefield | 1 | 2 | +100 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Rowayton | 118 | 97 | -17 | 89 | 68 | -23 | 43 | 34 | -20 | 46 | 28 | -39 | 67,846,400 | 42,496,749 | -37 | 1,474,922 | 1,517,741 | +2 | 95 | 96 | +0 |
| Southport | 1 | 1 | 0 | 1 | 1 | 0 | 1 | 0 | - | 1 | 0 | - | 2,240,000 | 0 | - | 2,240,000 | 0 | - | 97 | 0 | - |
| Stamford | 27 | 33 | +22 | 20 | 24 | +20 | 12 | 15 | +25 | 15 | 10 | -33 | 12,070,644 | 7,997,500 | -33 | 804,710 | 799,750 | -0 | 98 | 96 | -1 |
| West Norwalk | 3 | 4 | +33 | 2 | 3 | +50 | 0 | 1 | + | 1 | 1 | 0 | 400,000 | 709,000 | +77 | 400,000 | 709,000 | +77 | 89 | 96 | +7 |
| Weston | 0 | 1 | + | 0 | 1 | + | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Westport | 4 | 6 | +50 | 4 | 4 | 0 | 3 | 2 | -33 | 2 | 1 | -50 | 3,705,000 | 1,090,000 | -70 | 1,852,500 | 1,090,000 | -41 | 97 | 100 | +2 |
| Wilton | 5 | 4 | -20 | 5 | 4 | -20 | 1 | 1 | 0 | 1 | 1 | 0 | 660,000 | 1,349,000 | +104 | 660,000 | 1,349,000 | +104 | 99 | 100 | +0 |
| Single Family Totals: | 852 | 858 | +0 | 631 | 621 | -1 | 368 | 292 | -20 | 368 | 282 | -23 | 585,026,884 | 458,431,742 | -21 | 1,589,747 | 1,625,644 | +2 | 95 | 97 | +2 |
| Grand Totals | 852 | 858 | +1 | 631 | 621 | -2 | 368 | 292 | -21 | 368 | 282 | -23 | 585,026,884 | 458,431,742 | -22 | 1,589,747 | 1,625,644 | +2 | 0 | 0 | 0 |

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