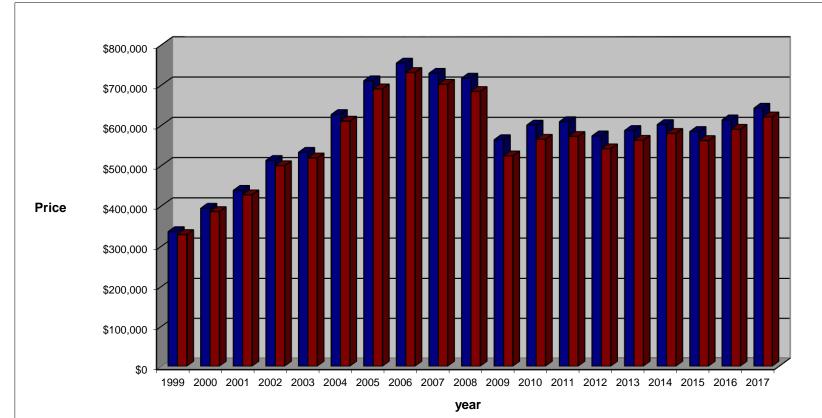
## NORWALK MARKET TREND

Single Family Homes

As	of
Nov	30

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Listings Sold	867	764	724	768	822	861	866	760	603	416	436	506	439	508	627	597	650	693	613
Average Days on Market	71	75	74	70	77	73	72	85	97	102	103	111	118	118	114	102	100	105	90
Average List Price	\$336,491	\$394,493	\$439,019	\$513,235	\$533,415	\$627,240	\$711,136	\$755,018	\$729,723	\$717,675	\$564,826	\$601,030	\$609,567	\$574,182	\$587,638	\$602,398	\$585,121	\$613,949	\$643,049
Average Sale Price	\$329,202	\$386,174	\$427,785	\$500,176	\$519,509	\$610,882	\$690,898	\$731,646	\$702,379	\$684,488	\$524,479	\$565,747	\$572,810	\$542,122	\$563,221	\$580,310	\$562,681	\$590,629	\$621,229
Percenta from prev year		17.3%	10.8%	16.9%	3.9%	17.6%	13.1%	5.9%	-4.0%	-2.5%	-23.4%	7.9%	1.2%	-5.4%	3.9%	3.0%	-3.0%	5.0%	5.2%



■ Average List Price

■ Average Sale Price



RESIDENTIAL BROKERAGE